

People Analyzer

Name	Values (+ or -)	Values (+ or -)	Values (+ or -)	Values (+ or -)	Values (+ or -)	Get It (Yes or No)	Want It (Yes or No)	Capacity to Do It (Yes or No)

Taken From *Traction* by Gino Wickman

People Analyzer - SAMPLE

Name	Be humbly Confident (+ or -)	Grow or Die (+ or -)	Help First (+ or -)	Do the Right Thing (+ or -)	Do What You Say (+ or -)	Get It (Yes or No)	Want It (Yes or No)	Capacity to Do It (Yes or No)

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