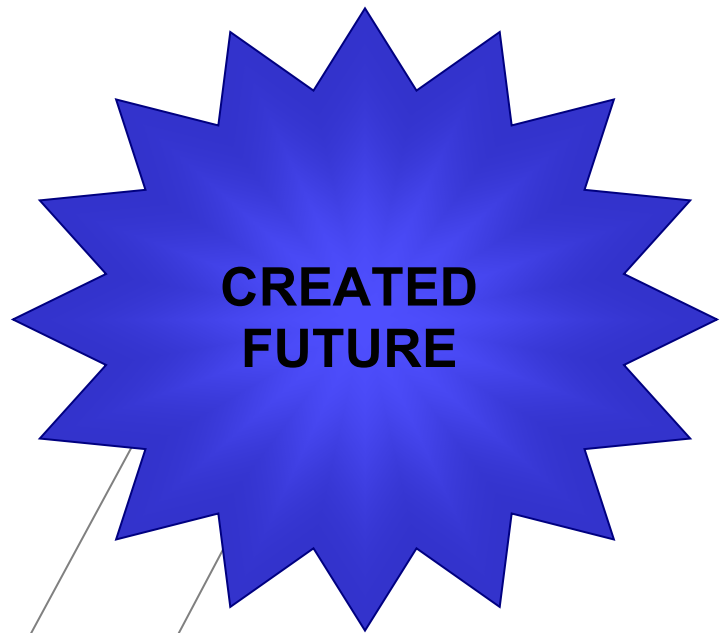


THE BRIDGE

Standing in the future
and looking back to
the current reality



GAP

New possibilities
New futures
Stand in the future
Breakthrough
Commitment
Integrity



Keys to Managing the Gap

- ❖ You have a choice to reduce the commitment, abandon it, or hang on until things change on their own -- choose.
- ❖ Ask someone to coach you -- to help you stay committed, explore new possibilities, listen to your concerns.
- ❖ List people who could help you with ideas or assignments, and ask them to be a support network for you.
- ❖ Declare breakdowns to cause people to shift the reason for their actions from feelings and opinions to commitment, to find "what's missing" rather than react to "what's wrong."
- ❖ Manage your own stress. Eat well, get enough sleep and exercise.
- ❖ Form a team to deal with the project.
- ❖ Note and keep score of what you accomplish.
- ❖ Look for people to recognize and appreciate your progress. Ask your manager for acknowledgment and appreciation you deserve.
- ❖ Have conversations for possibility regularly until you understand the technique and can use it easily.
- ❖ Review your project plan weekly and update what needs changing.
- ❖ Share your vision for the breakthrough regularly and publicly.

The Bridge

**Standing in the future and
looking back to the current reality**

